

Extraordinary Impact Filter Scorecard

Multiply the results and impact of every teamwork project.

Name	Date		1	2

Mindsets	1	2	3	4	5	6	7	8	9	10	11	12	Score 1	Score 2
1 Impact Filter Process	You've never developed a successful way of thinking about your future and always feel like a failure.			You have big personal and organizational goals, and you know that your present thinking skills won't get you there.			You know how to think about everything that's important to keep you successful. Nothing new is needed.			You master a single half-hour process of thinking and communication that can be applied to absolutely anything.				
2 Make Everything A Project	You're continually angry because nobody seems to understand what you want from them.			You're painfully aware that your present approach to growth is lacking in focus, structure, and follow-through.			You work with people who know what you want or you'll replace them with people who do.			You think, communicate, and act to achieve specific progress that everyone involved with you understands up front.				
3 Purpose, Importance, Outcome	You're so buried in your own confusion that it's impossible to clarify what you really want for yourself.			You feel that your present ability to communicate new ideas isn't persuasive enough to gain others' best support.			You've created a successful organization that continually grows without the need for any new initiatives.			You tell yourself in a very convincing way why this new project is so important for your progress and everyone else's.				
4 Best And Worst Results	Your reaction to any new possibility is to immediately paralyze yourself with every kind of self-doubt and worry.			You have a powerful habit of getting yourself and others excited about a new possibility only to undermine the idea with negative thoughts.			You've reached a point where being successful is strictly a numbers game — no emotion is needed for successful results.			You emotionally tell yourself and others why taking action is so much better than not taking action.				
5 Measurable Success Criteria	You never translate any of your wishes, hopes, or daydreams into measurable goals that can actually be achieved.			You're always putting your most committed team members into new situations where they're not clear what success means.			You've surrounded yourself with experienced people who know their jobs and what's expected of them in every situation.			You specify every measurable positive result that has to be true for the project to be considered successful.				
6 Selling Yourself First	You're always hoping that others will believe in you without your having to commit to anything yourself.			You've developed a bad habit of waiting for others to be sold on your new ideas before you'll commit to them yourself.			You've satisfyingly put yourself into a position where you no longer have to sell yourself or anyone else on anything.			You never try to sell a new project to anyone else until you have sold yourself on it first.				
7 No Filter, No Meeting	You avoid all meetings where commitment to measurable results is required of anyone.			You continually take part in meetings every day where no one actually "owns" the purpose or agenda.			You've organized your entire forward progress with regard to regular meetings with standardized agendas and reporting.			You participate in only those meetings that are initiated by someone's written Impact Filter.				
8 Extraordinary Teamwork	You resent any kind of activity where you have to trust other people and where others will depend on you.			You know absolutely that you can't multiply your own success without a great team, but you don't know how to achieve this.			You don't foresee anything bigger in your future that's going to require teamwork better than what you already have.			You increasingly use Impact Filters to multiply extraordinary teamwork in every area of importance.				
Your Total Score														